



Predicting Success: Evidence-Based Strategies to Hire the Right People and Build the Best Team

David Lahey

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Make the right hires every time, with an analytical approach to talent

Predicting Success is a practical guide to finding the perfect member for your team. By applying the principles and tools of human analytics to the workplace, you'll avoid bad culture fits, mismatched skillsets, entitled workers, and other hiring missteps that drain the team of productivity and morale. This book provides guidance toward implementing tools like the Predictive Index®, behavior analytics, hiring assessments, and other practical resources to build your best team and achieve the best outcomes. Written by a human analytics specialist who applies these principles daily, this book is the manager's guide to aligning people with business strategy to find the exact person your team is missing.

An avalanche of research describes an evolving business landscape that will soon be populated by workers in jobs that don't fit. This is bad news for both the workers and the companies, as bad hires affect outcomes on the individual and organizational level, and can potentially hinder progress long after the situation has been rectified. *Predicting Success* is a guide to avoiding that by integrating analytical tools into the hiring process from the start.

- Hire without the worry of mismatched expectations
- Apply practical analytics tools to the hiring process
- Build the right team and avoid disconnected or dissatisfied workers
- Stop seeing candidates as "chances," and start seeing them as opportunities

Analytics has proved to be integral in the finance, tech, marketing, and banking industries, but when applied to talent acquisition, it can build the team that takes the company to the next level. If the future will be full of unhappy workers in underperforming companies, getting out from under that weight ahead of time would confer a major advantage. *Predicting Success* provides evidence-based strategies that help you find precisely the talent you need.

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